



PTS is a creative, bespoke training provider delivering effective training programmes for national and international clients across a wide range of industry sectors

## What we do

We excel in providing training which is fast, fun and demanding and specialise in five key areas:

- Leadership & Management Development
- Interpersonal Skills
- Sales
- Innovation
- Customer Care & Cultural Development

Each of these core skills covers a wide range of topics and subject matter. However, as inevitably all training is focused on results our philosophy is to:

- Focus on the company's **priorities**
- Seek out greater all round **efficiencies**
- Identify more **meaningful measures**
- Realise **potential** and retain talent
- Increase staff **motivation**
- Develop higher levels of **retention**



All our training is delivered with commitment and enthusiasm and we use validated behavioural change techniques to constantly evolve our approach to significantly enhance learning, performance and development – whatever the course.

Please contact us to discuss your particular requirement.

Take a fresh look  
at training



PTS has a wealth of expertise spanning 25 years.

Progressive Training Services Ltd  
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*Delivering Performance Improvement*

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## What we do

**We excel in providing training which is fast, fun and demanding and specialise in five key areas.**

### Interpersonal Skills

These skills cover a wide array of personal performance improvement measures. Subjects such as communication skills, NLP, emotional intelligence and psychometric profiling are just some of the areas we address.

### Leadership & Management Development

We tailor both the content and delivery of our training solutions to suit the experience and seniority of the delegates – from first line managers to senior executive coaching.

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### Sales

Professional selling skills require the balance between natural conversation, product knowledge and a recognisable clear structure. PTS applies this to their customers' specific business environment, from standard transactional selling through to complex enterprise selling.

### Innovation

Innovation requires creative and effective problem solving and is now central to the future of most organisations. PTS is one of few organisations in the world authorised to facilitate the award-winning mapping tool, PRIZM – an early stage design tool offering considerably more rigour to the innovation process than any other alternative methodology. **“Put a PRIZM on the problem.”**

### Customer Care and Cultural Development

Our expertise in developing and running customer care and cultural development programmes is extensive, and covers such topics as Champions programmes, change management, service development, departmental integration right up to organisational cultural change.



**All of these courses are modular in fashion, but tailored to meet your training needs. Supplementary modules can be developed to suit precise needs.**

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